

COMMUNITY LAND TRUSTS





Community Land Trusts: Communities Should Control Their Land.

"Much of what goes on in disinvested communities is controlled by outside interests. With a board structure that keeps decision-making local, community land trusts and co-ops are more than just housing providers —they are building assets that are under community control for the long haul."

Shelterforce Magazine, What's the Point of Shared-Equity Homeownership in Weak Market Areas?

COMMUNITY LED

CLT Governance

Community Control: The CLT is guided by – and accountable to – the people who call this place-based community their home.

Home Owners

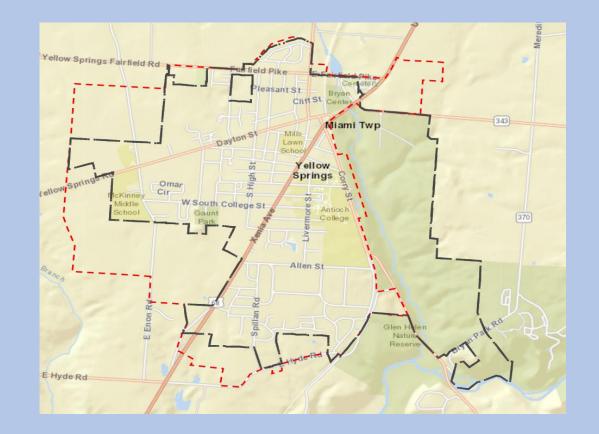
Non-Profit Board of Directors

Other Stakeholders

Community Members

Yellow Springs – A Destination Spot





The Mission

Strengthening community and diversity in Yellow Springs and Miami Township by providing permanently affordable and sustainable housing through **your** Community Land Trust











2019-2023 Strategic Plan Highlights



Championing organizational growth



Serving priority populations through affordable housing



Engaging in community relationship building and strategic partnerships



Expanding the depth and breadth of client-focused programs

"Home, Inc. is a program that helps keep Yellow Springs what it is known for: progressive social action, compassion, and an eye on what is important in life."

- Home, Inc. Client

12 Units Completed 5 The Glen Cottages M Pocket Neighborhood M \$2.29 million project of accessible, affordable homes is now 100% occupied. M

6 Rental, 6 Homeownership

80+ Client Households

Served through clientfirst programs



O Foreclosures

Since Founding in 1995



5 Low-Interest USDA Mortgages Packaged



Nearly \$89,000 in property tax revenue generated



Inclusive & Resilient Yellow Springs Coalition

provided educational events, housing stability efforts, and community outreach, serving 400+ households.



USDA Housing Preservation Grant \$200,000

Awarded

to assist very-low income homeowners with necessary repairs

4 Homeowners Assisted with repairs through the Carol M. Peterson Grant





Invested in 40 permanently affordable homes in YS since founding, building lasting community wealth

Client-First Programs

- Homebuyer Getting Ready Program
- Individualized Financial Coaching
- Low-Interest USDA Mortgages
- Carol M. Peterson Home Repairs
- Post-Purchase Services
- Rental Service Coordination
- USDA Housing Preservation Grant Home Repair Program

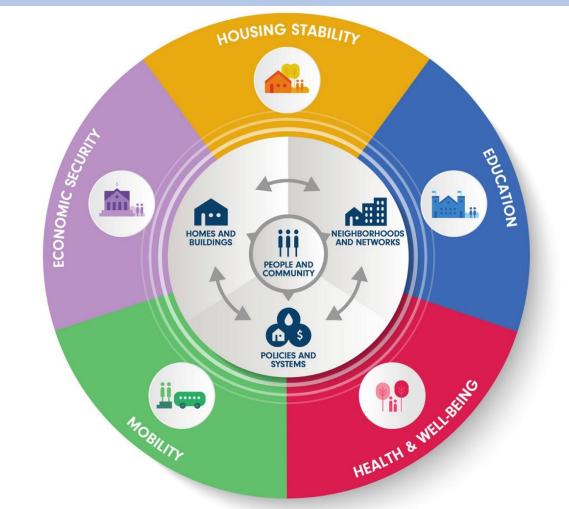




Client Spotlight Congratulations DJ Clean Gene!



The purpose of the *Inclusive and Resilient Yellow Springs Coalition* is to support diverse communities by identifying and removing barriers to opportunity and success in order to create a more equitable, inclusive, and livable Yellow Springs.



Coalition Members: Antioch College; Livable/Equitable/Age-Friendly YS; The 365 Project; Village of Yellow Springs; Yellow Springs Community Foundation; Yellow Springs Home, Inc.; Yellow Springs Senior Center; Yellow Springs Schools

Inclusive and Resilient Yellow Springs Coalition Supported Projects



Gem City Market & Dayton United Power Listening Session. Photo Credit: Glenna Jennings

- 1) Affordable Housing
- 2) Safety and Quality in Rental Housing
- 3) Yellow Springs Equity Project
- 4) Affirmative Marketing, Outreach, and Engagement
- 5) Home Repair Initiative
- 6) Justice, Equity, Diversity, and Inclusion Education
- 7) Addressing Needs of Local Unhoused Population
- 8) Livable, Equitable, Age-Friendly Yellow Springs: Citizen Informed Action Plan
- 9) Reducing Silos/Day of Healing

CLTs Outperform the Market in Sustaining Homeownership and Equity-Building Including Inheritance Rights for LMI Households

"At the time of our meeting my credit score was hovering around 600, I had considerable debt and very little savings...I now have eliminated all my debt, have enough money for a modest down payment, and my credit score is somewhere around 800.

"This would not have happened without Home, Inc.'s help. They were totally non-judgmental, optimistic, and most of all provided me with excellent information."

- Home, Inc. Client

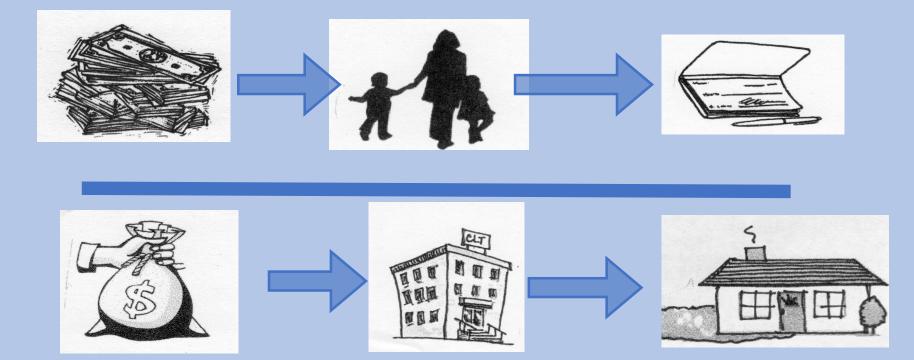


Closing the Affordability Gap

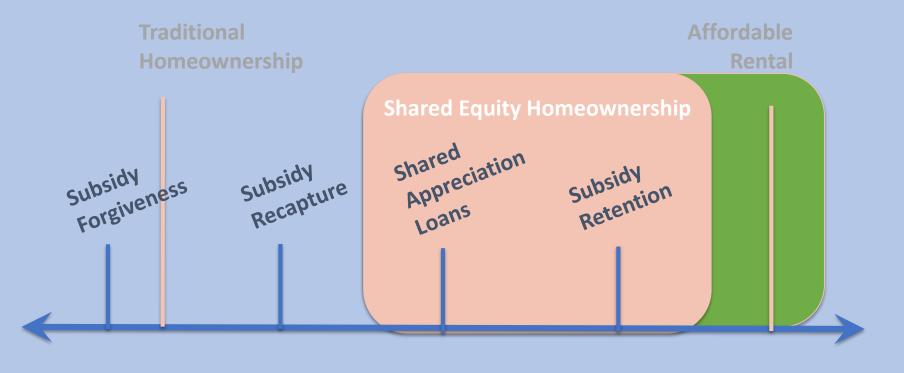




Making Housing Affordable



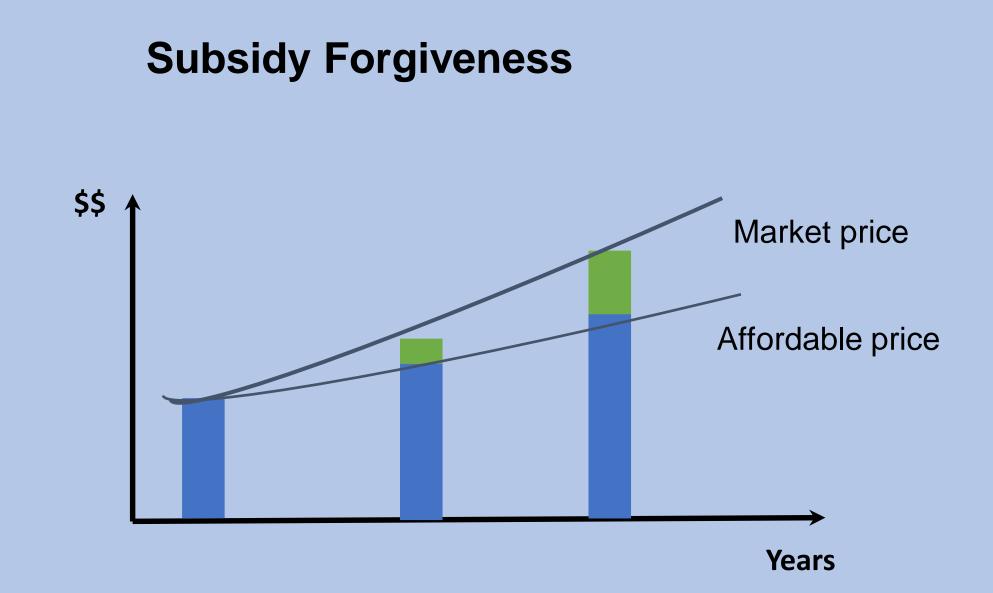
Asset Building/ Affordability Continuum



Asset Building

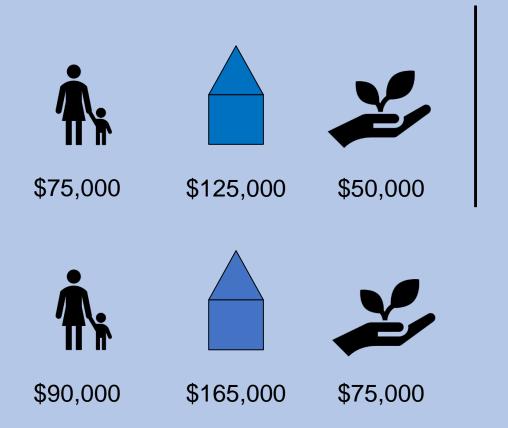
Ongoing Affordability

Modified from Jacobus & Lubell. 2007.



Modified from Jacobus & Lubell. 2007.

Subsidy Forgiveness: Example

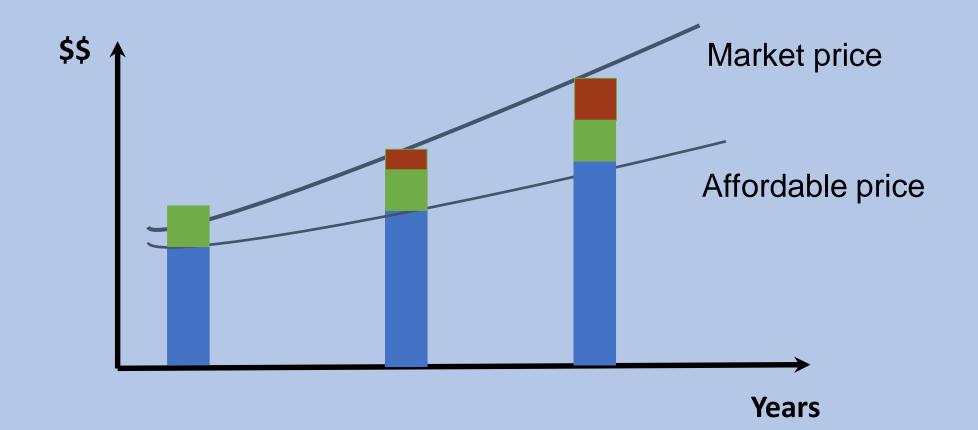




\$165,000

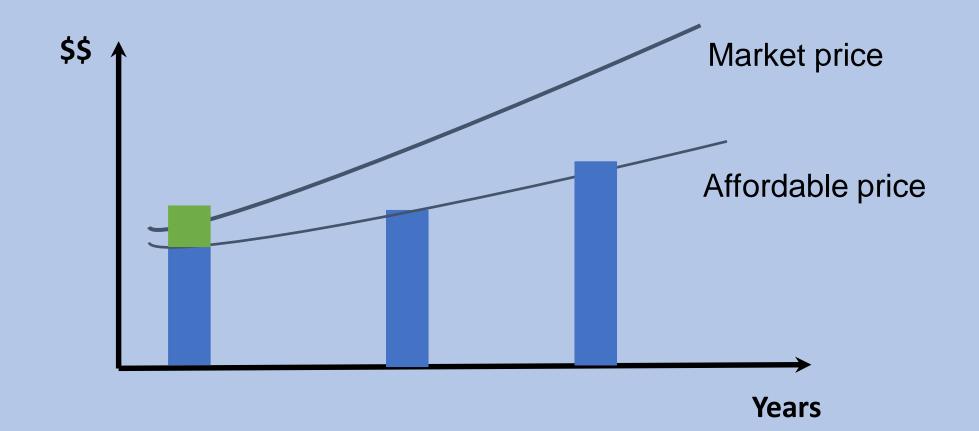
\$50,000 + \$40,000 + down payment + equity

Subsidy Recapture

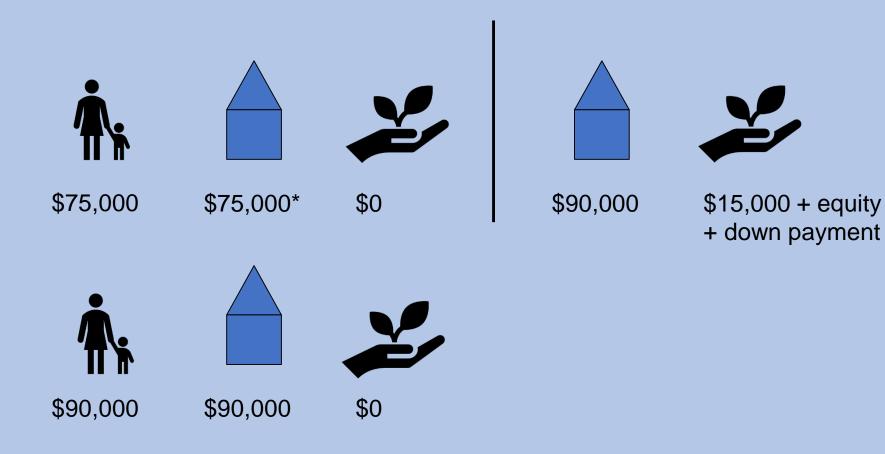


Modified from Jacobus & Lubell. 2007.

Subsidy Retention



Subsidy Retention: Example



*includes one-time subsidy in the home of \$50,000

Yellow Springs Example: 615 Wright Street. Listed Sales Price: \$279,900 3 Bedrooms, 2 Baths



- •Estimated Monthly Housing Payment (PITI): \$1,982
- Income Needed to Afford Payment: \$82,000
- •125% AMI (3 person household)

CLT Home: 321 North High Street

Price to Homebuyers: \$100,755 3 Bedrooms, 2 Baths

- One-time subsidy over 20 years ago
- Currently on 4th homeowners
- Significantly more subsidy is in the home today than when first built
- All sellers were first-time homebuyers and went on to purchase market-rate homes



- Estimated monthly housing payment (PITI): \$945
- Income needed to afford payment: \$40,350
- AMI Needed: 61.5% AMI (3-Person Household)

Community Land Trusts Work in a Variety of Markets

- Hot and emerging markets to prevent resident displacement
- Paired with strategic investments (e.g. ARPA target neighborhoods)
- Neighborhood stabilization and inclusion in hot markets, serving more residents
- Stabilizing in cold markets through:
 - -Foreclosure prevention and a safety net for families
 - -Ensuring properties are not abandoned/turned into absentee rentals
 - -Replacing vacant homes with owner-occupied homes
 - -Providing quality, healthy, safe homes





Yellow Springs Zoning

- Current Population 3,800
- 1960's No Growth Policies in Zoning Code
- 2013 Complete Update of the Zoning Code
- 2017 Pocket Neighborhood Developments added to the Zoning Code
- The new code supports infill development and allows Accessory Dwelling Units and Tiny Homes.



Community Land Trust Zoning Example: Pocket Neighborhoods



Pocket Neighborhoods: Creating Small-Scale Community in a Large-Scale World by Ross Chapin, Architect

Pocket Neighborhood Developments in the Yellow Springs Zoning Code

- PND's follow the setback and density requirements of their respective residential district
- Front and Rear Setbacks are measured from the perimeter property lot line.
- Side yard setbacks are a minimum of ten feet between the eaves of each dwelling unit unless it is single-family attached dwelling units.



Glen Cottages Pocket Neighborhood

A Case Study Pocket Neighborhood Development, part of the Yellow Springs Home, Inc. Community Land Trust

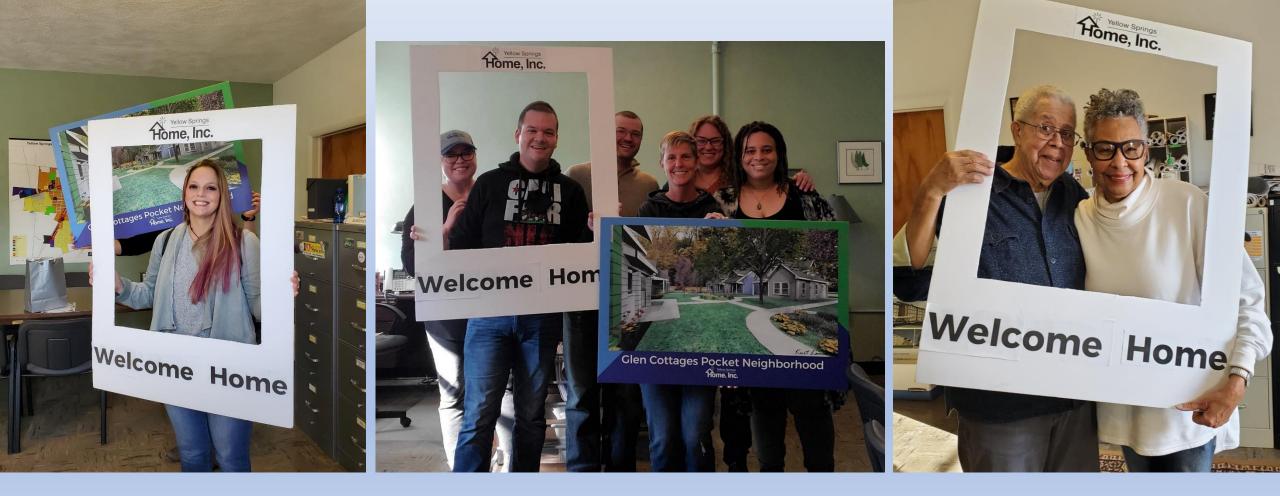








Glen Cottages Pocket Neighborhood





Open House Community Celebration





Open House Community Celebration, Continued





The Wyant family children on the front porch of their CLT home in Yellow Springs. Photo credit Erica Wyant.

Questions?

Emily Seibel, Executive Director, Emily@yshome.org

Yellow Springs Home, Inc.: yshome.org

Grounded Solutions Network Startup Community Land Trust Hub: <u>https://groundedsolutions.org/start-upclthub</u>

